EC9AA Term 3: Lectures on Economic Inequality

Debraj Ray, University of Warwick, Summer 2023

Slides 4: Measuring Upward Mobility

Introduction

Mobility centrally important in current debates:

In the United States and Europe

Chetty et al (2017), Alesina et al (2018), Manduca et al (2020)

Connection to growth, inequality, aspirations etc.

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- The concept refers to:
- the ease of transition between various social categories;
- income, wealth, location, political persuasions ...

Non-Directional:

Pure movement: off-diagonals in transition matrix. Atkinson (1981), Bartholomew (1982), Conlisk (1974), Dardanoni (1993), Hart (1976), Prais (1955), Shorrocks (1978a,b) ...

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Movement up ➤ movement down; Chakravarty et al. (1985), Bénabou and Ok (2001), Chetty et al. (2014), Bhattacharya (2011), Fields and Ok (1996, 1999), Mitra and Ok (1998) ...

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+ all combinations of these ...

A Large But Still Incomplete List

Name	Measure	Directional	Non-directional	Absolute	Relative
King (1983)	$M_{\kappa} = 1 - \exp \left[-\frac{\gamma}{n} \sum \frac{ z_i - y_i }{\mu_y} \right]$		✓		√
Shorrocks index (1978)	$M_S = \frac{n - \text{Tr}(P)}{n - 1}$		✓		✓
Variability of the eigenvalues	$\sigma(\gamma_i)$		✓		✓
Bartholomew (1982)	$M_B = \frac{1}{n-1} \sum_i \sum_j \pi_i p_{ij} \mid i - j \mid$		✓		✓
IG Income Elasticity (IGE)	$\beta = \frac{\text{Cov}(S_{it}, S_{it-1})}{\text{Var}(S_{it-1})}$		✓	✓	
Correlation coefficient (CE)	$\rho_S = \frac{Cov(S_{it}, S_{it-1})}{\sqrt{Var(S_{it})}\sqrt{Var(S_{it-1})}}$		✓	✓	
Slope rank-rank	$\rho_{PR} = Corr(P_i, R_i)$		✓		✓
IG rank association (IRA)	$\beta = \frac{Cov(p_{it}^y, p_{it}^X)}{Var(p_{it}^X)}$		✓		✓
Mitra & Ok (1998)	$MO_{\alpha}(\mathbf{x}, \mathbf{y}) = \frac{1}{n} \gamma \left(\sum_{i} y_{i} - x_{i} ^{\alpha} \right)^{1/\alpha}$		✓	✓	
Gini symmetric index of mobility	$GS = \frac{\sum_{i} (y_i - x_i)(F_{xi} - F_{yi})}{\sum_{i} (y_i - 1)F_{yi} + \sum_{i} (x_i - 1)F_{xi}}$		✓	✓	
Great Gatsby curve	Corr(Gini, IGE)		✓	✓	
Bhattacharya (2011)	$\nu = \Pr(F_1(Y_1) - F_0(Y_0) > \tau s_1 \le F_0(Y_0) \le s_2, X = x)$	✓			✓
Absolute upward mobility (1)	$p_{25} = \mathbb{E}(Y X \le 25)$	✓			✓
Absolute upward mobility (2)	$A = \Phi \left(\frac{\mu_c - \mu_p}{\sqrt{\sigma_p^2 + \sigma_c^2 + 2\rho \sigma_p \sigma_c}} \right)$	✓			✓
Chetty et al (2017)	$AM(\mathbf{x}, \mathbf{y}) = \frac{1}{n} \sum_{i} (1_{y_i] \geq x_i})$	✓		✓	
Rising up-up	$P_{20to100} = \mathbb{E}[Y = 100 X = 20]$	✓			✓
Bottom half mobility	$\mu_0^{50} = \mathbb{E}(y x \in [0, 50])$	✓			✓
Fields & Ok (1999)	$FO(\mathbf{x}, \mathbf{y}) = \frac{1}{n} \sum_{i} (\ln(y_i) - \ln(x_i))$	✓		✓	
Card (2018)	$\mathbb{E}(y > 50 x \in [45, 70])$	✓		✓	
Pro-poor growth	$G = \sum_{k=1}^{5} w_k g_k$	✓		✓	

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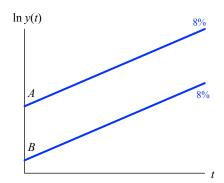
Data demands

- Existing measures rely heavily on panel data (more discussion later).
- This has held back empirical work, especially on developing countries.

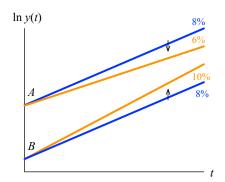
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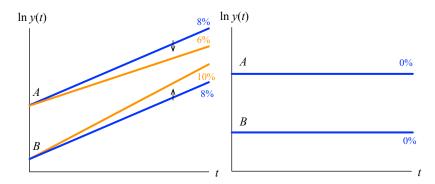
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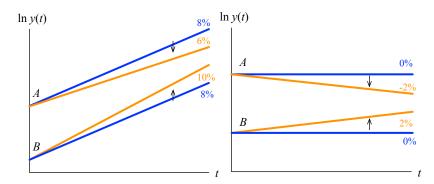
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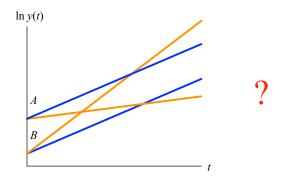
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- directional and progressive.
- A mobility measure on trajectories that is:

what we're after

based on the collection of instantaneous kernels.

- Central variable: y, "income."
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- Data: For each person:
- $y_i > 0$ baseline income
- $g_i = \dot{y_i}/y_i$ instantaneous growth rate.
- $\mathbf{z} = \mathsf{the} \; \mathsf{full} \; \mathsf{collection} \; \{z_i\}_{i=1}^n$, where $z_i = (y_i, g_i)$.

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- Anonymous, continuous.
- Zero-growth normalization:

$$g_i = 0$$
 all $i \mapsto M(\mathbf{z}) = 0$.

Consistency under population mergers.



Core Axiom

Examples:

- $\mathbf{y} = (5000, 10000) + \mathbf{g} = (8\%, 8\%) \succ \mathbf{y} = (5000, 10000) + \mathbf{g} = (6\%, 10\%).$
- $\mathbf{y} = (5000, 10000) + \mathbf{g} = (2\%, -2\%) \succ \mathbf{y} = (5000, 10000) + \mathbf{g} = (0\%, 0\%).$
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■ Growth Progressivity.

- For any \mathbf{z} , i and j with $y_i < y_j$, and $\epsilon > 0$, send g_i to $g_i + \epsilon$ and g_j to $g_j \epsilon$.
- Then $M(\mathbf{z}') > M(\mathbf{z})$.

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Notes:

- Measure tolerates lower growth if poor can grow faster.
- Upward mobility \neq overall welfare.

Upward Mobility Kernel

Theorem 1

An upward mobility kernel is growth progressive if and only if it can be written as

$$M(\mathbf{z}) = \sum_{i=1}^{n} \phi_i(\mathbf{y}) g_i$$

for continuous permutation-invariant $\{\phi_i\}$, with $\phi_i(\mathbf{y}) > \phi_j(\mathbf{y})$ when $y_i < y_j$.



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- $\qquad \textbf{Growth Alignment. } \mathbf{g} > \mathbf{g'} \Rightarrow M(\mathbf{y}, \mathbf{g}) > M(\mathbf{y}, \mathbf{g'}) \text{ all } \mathbf{y}.$
- Independent Pairwise Growth Tradeoffs:

Is
$$M((y_i, g_i), (y_j, g_j), (\mathbf{y}_{-ij}, \mathbf{g}_{-ij})) \ge M((y_i, g_i'), (y_j, g_j'), (\mathbf{y}_{-ij}, \mathbf{g}_{-ij}))$$
?

Answer insensitive to $(\mathbf{y}_{-ij}, \mathbf{g}_{-ij})$.

Theorem 2

Under additional three axioms and $n \geq 3$, M can be written as:

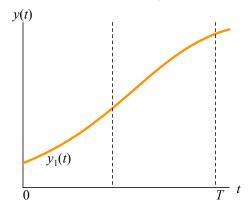
$$M_{\alpha}(\mathbf{z}) = \frac{\sum_{i=1}^{n} y_{i}^{-\alpha} g_{i}}{\sum_{i=1}^{n} y_{i}^{-\alpha}}, \text{ for some } \alpha > 0.$$

Proof employs a substantial extension of Gorman's separability theorem;

see Chatterjee (r) Ray (r) Sen (2021).

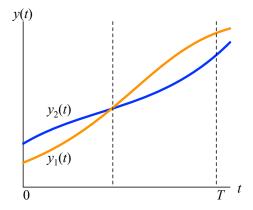
Income Trajectories

Towards a measure on trajectories:



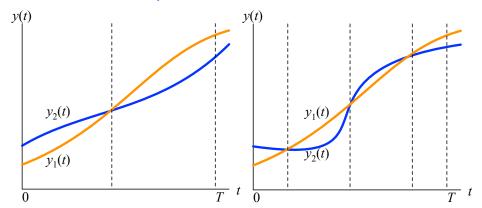
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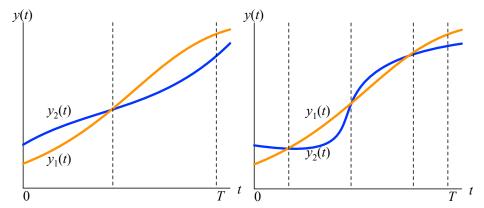
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- $\mathbf{y}[s,t] = \{y_i(\tau)_s^t\}_{i=1}^n$
- Upward mobility measure: $\mu(\mathbf{y}[s,t])$.

Reducibility

- Assume $\mathbf{y}[s,t]$ continuously differentiable. Then:
- $\qquad \text{Well-defined } \mathbf{z}(\tau) = (\mathbf{y}(\tau), \mathbf{g}(\tau)) \text{ for each } \tau \in [s,t].$
- Well-defined $M(\mathbf{z}(\tau))$ for each $\tau \in [s,t]$.

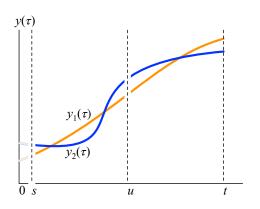
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- Well-defined $M(\mathbf{z}(\tau))$ for each $\tau \in [s,t]$.
- μ is **reducible** if it's expressible as a function of all these M's:

$$\mu(\mathbf{y}[s,t]) = \Psi(\{M(\mathbf{z}(\tau))\}_s^t)$$

with $\mu(\mathbf{y}[s,t]) = m$ whenever $M(\mathbf{z}(au)) = m$ for all $au \in [s,t]$ (normalization)

Additivity



- lacksquare μ is **additive** if for all s < u < t,
- $(t-s)\mu(\mathbf{y}[s,t]) = (u-s)\mu(\mathbf{y}\left[s,u\right]) + (t-u)\mu(\mathbf{y}\left[u,t\right]).$

Upward Mobility

Theorem 3

Kernel axioms, reducibility, and additivity hold if and only if

$$\mu_{\alpha}(\mathbf{y}[s,t]) = \frac{1}{t-s} \ln \left[\frac{\sum_{i=1}^n y_i^{-\alpha}(t)}{\sum_{i=1}^n y_i^{-\alpha}(s)} \right]^{-\frac{1}{\alpha}} \text{ for some } \alpha > 0.$$

Remark: Can also use income categories and population shares (see paper).

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- **Remark:** Can also use income categories and population shares (see paper).
- In what follows, we look at different aspects of this measure.

Upward Mobility as Change in Welfare

Mobility measure:

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Atkinson welfare function, or Atkinson equivalent income:

$$a_{\alpha}(\mathbf{y}) = \left(\frac{1}{n} \sum_{j=1}^{n} y_j^{-\alpha}\right)^{-\frac{1}{\alpha}},$$

for $\alpha > 0$ (elasticity restricted).

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- lacksquare $\mu_{lpha}(\mathbf{y}[s,t])=$ average growth of Atkinson equiv income on [s,t].
- Not a measure of equality per se.

Upward Mobility as Pro-Poor Growth

Upward Mobility =
$$\frac{1}{t-s} \ln \left[\frac{\sum_{j=1}^{n} y_j(t)^{-\alpha}}{\sum_{j=1}^{m} y_j(s)^{-\alpha}} \right]^{-\frac{1}{\alpha}}$$

Growth
$$= \frac{1}{t-s} \ln \left[\frac{\sum_{j=1}^{n} y_j(t)}{\sum_{j=1}^{m} y_j(s)} \right]$$

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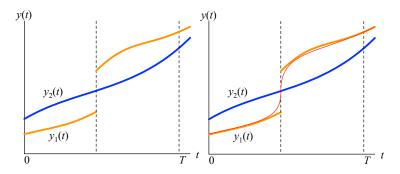
- Isn't even on our "boundary" as $\alpha \to 0$.
- $_{\hbox{\tiny \blacksquare}}$ Nevertheless, when all growth rates are the same, $\mu_{\alpha}=$ growth rate.

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Approximate by smooth functions and use continuity: same answer.

Relative Upward Mobility

Relative upward mobility nets out growth:

$$\rho_{\alpha}(\mathbf{y}[s,t]) = \mu_{\alpha}(\mathbf{y}[s,t]) - \frac{1}{t-s} \left[\ln(\bar{y}(t)) - \ln(\bar{y}(s)) \right]$$

$$= \frac{1}{t-s} \ln \left[\frac{\sum_{i=1}^{n} e_i(t)^{-\alpha}}{\sum_{i=1}^{n} e_i(s)^{-\alpha}} \right]^{-\frac{1}{\alpha}}$$
(1)

- where $e_i=y_i/\bar{y}$ is excess growth factor relative to per-capita income \bar{y} .
- ho_{lpha} admissible under Theorem 1; can be further axiomatized.

■ We now arrive at a central point of the paper:

Upward Mobility
$$=\frac{1}{t-s}\ln\left[\frac{\sum_{j=1}^ny_j(t)^{-\alpha}}{\sum_{i=1}^my_i(s)^{-\alpha}}\right]^{-\frac{1}{\alpha}}$$
 is panel independent.

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- But to assess upward mobility overall, it is society that must be tracked.
- A family receives time-varying weights depending on its relative location.
- The impact on overall mobility feeds through the impact on mobility kernels.
- Such nimble weight switches are central to our argument.

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- Reducibility ⇒

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■ Additivity ⇒

$$\mu(\mathbf{y}[s,t]) = \int_{s}^{t} \sum_{i=1}^{n} \frac{\phi_i(\mathbf{y}(\tau))}{y_i(\tau)} \dot{y}_i(\tau) d\tau.$$

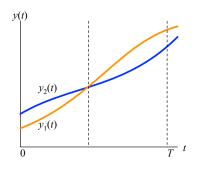
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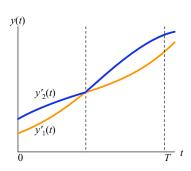
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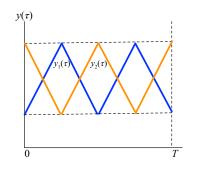
■ Additivity ⇒

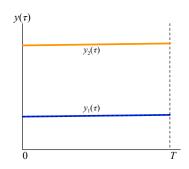
$$\mu(\mathbf{y}[s,t]) = \int_{s}^{t} \sum_{i=1}^{n} \frac{\phi_i(\mathbf{y}(\tau))}{y_i(\tau)} \dot{y}_i(\tau) d\tau.$$

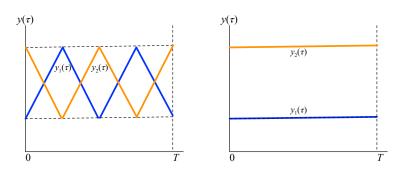
 $\frac{\phi_i(\mathbf{y})}{y_i} = \frac{y_i^{-\alpha-1}}{\sum_{i} y_i^{-\alpha}}, \text{ which integrates out to Atkinson welfare.}$











- Different exchange mobility or pure movement. ✓
- Different inequalities. ✓
- But upward mobility in both panels is zero.

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- $E_{\alpha}(\mathbf{z}) = \sum_{i=1}^{n} \phi_i(\mathbf{y})|g_i| = M_{\alpha}^+(\mathbf{z}) + M_{\alpha}^-(\mathbf{z})$
- Our preferred approach to exchange mobility.
- Such a measure would not be panel-independent.

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- Or some other measure of permanent income (time-averaged?).
 - Similar recommendations apply to poverty or inequality measurement.

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Social Growth Progressivity. For any \mathbf{z} , i and j with $(y_i, w_{k(i)}) \leqslant (y_j, w_{k(j)})$, form \mathbf{z}' by altering g_i to $g_i + \epsilon$ and g_j to $g_j - \epsilon$. Then $M(\mathbf{z}') > M(\mathbf{z})$.

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Social Binary Growth Tradeoffs. For any i,j, any $(y_i,y_j,w_{k(i)},w_{k(j)})$, comparing $((y_i,w_{k(i)},g_i),(y_j,w_{k(j)},g_j),(\mathbf{y}_{-ij},\mathbf{g}_{-ij},\mathbf{w}_{-k(i),k(j)}))$ and $((y_i,w_{k(i)},g_i'),(y_j,w_{k(j)},g_j'),(\mathbf{y}_{-ij},\mathbf{g}_{-ij},\mathbf{w}_{-k(i),k(j)})))$ is insensitive to $(\mathbf{y}_{-ij},\mathbf{g}_{-ij},\mathbf{w}_{-k(i),k(j)}))$.

4, contd.

Theorem 4

The above axioms hold if and only if for $n \geq 3$ and groupings K,

$$\mu_{\alpha,\beta}(\mathbf{y}[s,t],K) = \frac{1}{t-s} \left\{ \ln \left[\frac{\sum_{i=1}^{n} y_i(t)^{-\alpha} w_{k(i)}(t)^{-\beta}}{\sum_{i=1}^{n} y_i(s)^{-\alpha} w_{k(i)}(s)^{-\beta}} \right]^{-1/\alpha} - \frac{\beta}{\alpha} \int_{s}^{t} \frac{\sum_{k \in K} n_k w_k(\tau)^{-\beta} a_k(\tau)^{-\alpha} g_k(\tau)}{\sum_{k \in K} n_k w_k(\tau)^{-\beta} a_k(\tau)^{-\alpha}} d\tau \right\},$$

for some $(\alpha, \beta) \gg 0$, where $a_k(\tau)$ is Atkinson equivalent group income.

- First term on RHS is panel-independent.
- Second term depends on trajectories, but only at the group level.
- Can approximate group Atkinson by standard inequality measures (see paper).

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- Answer: No.
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- % population share: children \succ parents (US birth cohorts, 1940–84).
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- marginal income distributions from CPS and Census.

- **5.** Anyway, we typically have panel data, don't we?
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- % population share: children ≻ parents (US birth cohorts, 1940–84).
- Transitions estimated from a unique panel of tax records
- $\hfill \oplus$ marginal income distributions from CPS and Census.
- Generally very hard to get hold of.
- Though similar studies exist for other countries; e.g., Acciari et al (2021).



■ The Chetty et al (2017) measure (also Berman 2021, Acciari et al 2021):

$$\mu^{\mathsf{c}}(\mathbf{y}[0,1]) = \sum_{i=1}^{n} I(y_i(0), y_i(1)).$$

- where $I(y_i(0), y_i(1))$ is indicator for $y_i(0) < y_i(1)$.
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- The Fields-Ok (1999) measure:

$$\mu^{\text{FO}}(\mathbf{z}) = \frac{1}{n} \sum_{i=1}^{n} \left[\ln(y_i(0)) - \ln(y_i(1)) \right] = \frac{1}{n} \sum_{i=1}^{n} \left[\int_0^1 g_i(\tau) d\tau \right].$$

Both must fail growth progressivity.

- **Example for** μ^{c} :
- Two persons at incomes \$10,000 and \$20,000.
- Growth rates 1% for both. Then $\mu^{\rm c}=1$.
- Transfer 2 points of growth from rich to poor. Then $\mu^{\rm c}=1/2$.
- But growth progressivity asks that mobility must rise.

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- Rank-weighted measures:
- Such measures fail our axioms in a seemingly technical way:
- They are not continuous and this isn't just a technicality.
- Tiny changes in incomes can generate discrete jumps in mobility.
- And worse: large changes in *relative* income could go unnoticed.
- Our measure is indeed correlated with rank-based measures.
- But is sensitive throughout, without being unduly affected by a rank switch.

Upward Mobility in the Data

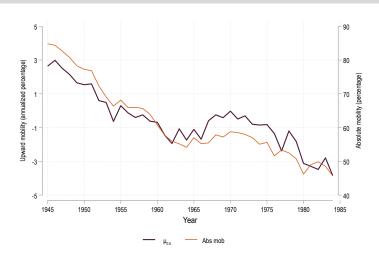
- **Chetty et al (2017) estimate** $M^I(\mathbf{z})$ for US birth cohorts, 1940–84.
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Upward Mobility in the Data

- Chetty et al (2017) estimate $M^I(\mathbf{z})$ for US birth cohorts, 1940–84.
- They estimate a copula from a unique panel of tax records.
- In practice, the dependence on exact copulas seems limited; Berman (2021)

"Estimating the absolute mobility in the United States with different copulas, some of which are very different from the one characterizing the United States, results in a similar evolution in time."

μ_{α} Compared to Chetty et al (2017) for the United States

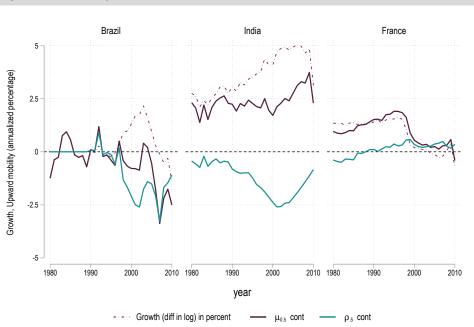


- Robust to different α .
- Robust to using other publicly available databases (e.g., WID).

Upward Mobility in Brazil, India and France

- Ten-year upward mobility in Brazil, India and France:
- Data from the World Inequality Database (repeated cross-sections).
- Measure $\mu_{0.5}(\mathbf{y}[t,t+10])$ and $\rho_{0.5}(\mathbf{y}[t,t+10])$.
- Robust with respect to choice of α (see paper).

Upward Mobility in Brazil, India and France



Ongoing Research: Distribution and Mobility

Esteban, Genicot, Mayoral, Ray (in preparation)

■ How does distribution affect subsequent mobility?

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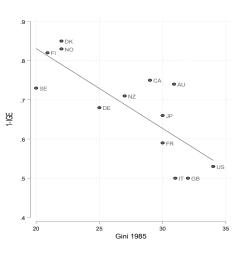
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Ongoing Research: Distribution and Mobility

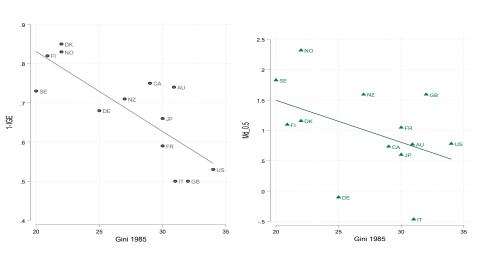
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- Distribution ⊖ future mobility?
- Classical poverty traps: missing credit markets, nonconvexities.
- Psychological traps: β - δ , aspirations failure

■ High inequality is correlated with low mobility Krueger (2012)



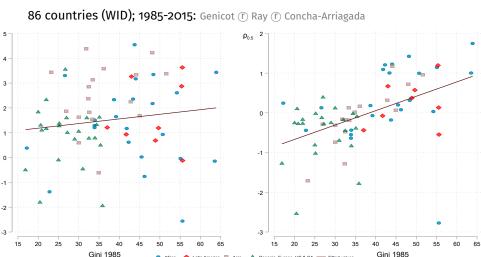
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Krueger (2021) / Corak (2013)

Using $\mu_{0.5}$

Does the cross-section hold up? No.



- But the expansion of data allows us to exploit panel structure.
- Preliminary: 4-period panel (1980, 1990, 2000, 2010), 174 countries (WID)

	Absolute Upward Mobility, $\alpha=0.5$ [t, t+10]					
	[1]	[2]	[3]	[4]		
GINI	1.875 (0.000)	2.391 (0.000)				
ATKINSON			1.881 (0.000)	2.299 (0.000)		
$LOG(INCOME)_t$		-6.879 (0.000)		-6.873 (0.000)		
С	-10.096 (0.000)	5.795 (o.o33)	-12.489 (0.000)	3.414 (0.226)		
R^2	0.096	0.404	0.104	0.411		
Obs	696	696	696	696		
Estimation	FE	FE	FE	FE		

All regressions with year effects and country FE. Standard errors clustered at the country level. p-values in parentheses.

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	Relative Upward Mobility, $\alpha=0.5$ [t, t+10]					
	[1]	[2]	[3]	[4]		
$GINI_t$	1.505 (0.000)	1.511 (0.000)				
$ATKINSON_t$			1.567 (0.000)	1.572 (0.000)		
$LOG(INCOME)_t$		-0.074 (0.532)		-0.081 (0.523)		
С	-8.324 (0.000)	-8.154 (0.000)	-10.640 (0.000)	-10.452 (0.000)		
R^2	0.164	0.164	0.213	0.213		
Obs	696	696	696	696		
Estimation	FE	FE	FE	FE		

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- If convincing, this significantly expands the scope of empirical inquiry

Population Consistency

Given:
$$\mathbf{z} = (y_1, g_1, \dots, y_k, g_k, \dots, y_n, g_n)$$

$$\mathbf{z}' = (y_1, g_1, \dots, y_k, g_k - \epsilon, \dots, y_n, g_n)$$

$$\mathbf{z}'' = (y_1, g_1, \dots, y_k, g_k + \epsilon, \dots, y_n, g_n)$$

and \mathbf{z}' and \mathbf{z}'' have average mobility distinct from \mathbf{z} : $\frac{1}{2}[M(\mathbf{z}') + M(\mathbf{z}'')] \neq M(\mathbf{z})$,

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Then:

$$M(\mathbf{z}' \oplus \mathbf{z}'') \neq M(\mathbf{z} \oplus \mathbf{z}).$$

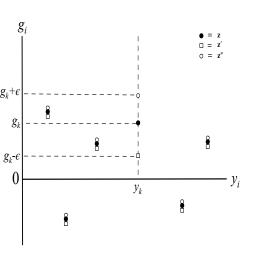
Step 1. For every k, $m(g_k) \equiv M(g_k|\mathbf{y},\mathbf{g}_{-k})$ is affine in g_k , or equivalently:

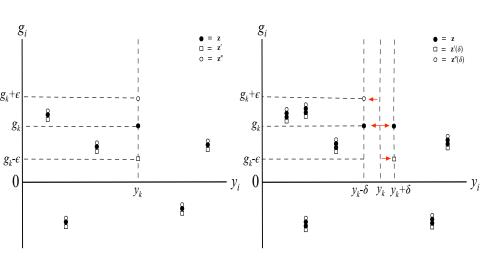
$$m(g_k) = \frac{1}{2} \big[m(g_k - \epsilon) + m(g_k + \epsilon) \big] \text{ for every } \epsilon > 0.$$

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$$m(g_k) = \frac{1}{2} [m(g_k - \epsilon) + m(g_k + \epsilon)]$$
 for every $\epsilon > 0$.

- Suppose false for some g_k and ϵ .
- Define $\mathbf{z}=(\mathbf{y},\mathbf{g}_{-k},g_k)$, $\mathbf{z}'=(\mathbf{y},\mathbf{g}_{-k},g_k-\epsilon)$, and $\mathbf{z}''=(\mathbf{y},\mathbf{g}_{-k},g_k+\epsilon)$.
- Then $M(\mathbf{z}') + M(\mathbf{z}'') \neq M(\mathbf{z}) + M(\mathbf{z})$.
- By Local Merge, $M(\mathbf{z}' \oplus \mathbf{z}'') \neq M(\mathbf{z} \oplus \mathbf{z})$.
- Say $M(\mathbf{z}' \oplus \mathbf{z}'') > M(\mathbf{z} \oplus \mathbf{z})$.





Step 2. (Gallier 1999) M(z) multiaffine so can be written as:

$$M(\mathbf{z}) = \sum_{S} \phi_{S}(\mathbf{y}) \left| \prod_{j \in S} g_{j} \right|.$$

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Step 3. All nontrivial product terms above must have zero coefficients.

Suppose $\{ij\}\subset S$ for some S with $\phi_S(\mathbf{y})\neq 0$. We will only move g_i and g_j but with $g_i+g_j=G$, so hold all else fixed and write

$$M(\mathbf{y}, \mathbf{g}) = \alpha g_i(G - g_i) + \beta g_i + \gamma (G - g_i) + \delta.$$

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$$\Rightarrow \frac{\partial M(\mathbf{y}, \mathbf{g})}{\partial g_i} - \frac{\partial M(\mathbf{y}, \mathbf{g})}{\partial g_j} = \alpha G - 2\alpha g_i + \beta - \gamma.$$

Choose G and g_i to violate Growth Progressivity.