# **EC9AA TERM 3: LECTURES ON ECONOMIC INEQUALITY**

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Slides 4: Measuring Upward Mobility

# What the Term Might Mean

## **Mobility:**

- ease of transition between various social categories:
- income, wealth, location, political persuasions ...
- Centrally important in current debates
- The concept has several connotations, though.

## WHAT THE TERM MIGHT MEAN

#### **Non-Directional:**

- Mobility as pure movement:
- Off-diagonal elements in a transition matrix defined on categories.

Atkinson (1981), Bartholomew (1982), Chakravarty et al. (1985), Conlisk (1974), Dardanoni (1993), Hart (1976), Prais (1955), Shorrocks (1978a,b) ...

## **Directional:**

Movement  $up \succ$  movement down

Chakravarty et al. (1985), Bénabou and Ok (2001), Chetty, Hendern, Kline, Saez (2014), Fields (2007), Bhattacharya (2011), Fields and Ok (1996, 1999), Mitra and Ok (1998) ...

## WHAT THE TERM MIGHT MEAN

#### **Relative:**

Chakravarty et al. (1985), Bénabou and Ok (2001), Chetty, Hendern, Kline, Saez (2014), Fields (2007), Bhattacharya (2011)

#### Absolute:

Fields and Ok (1996, 1999), Mitra and Ok (1998), Chetty et al (2017)

- And of course, all combinations of
- Directional/Non-directional
- Absolute/Relative

## **AN INCOMPLETE LIST**

Name	Measure	Directional	Non-directional	Absolute	Relative
King (1983)	$M_{\kappa} = 1 - \exp\left[-\frac{\gamma}{n} \sum \frac{ z_i - y_i }{\mu_y}\right]$		$\checkmark$		$\checkmark$
Shorrocks index (1978)	$M_S = \frac{n - \operatorname{Tr}(P)}{n - 1}$		√		$\checkmark$
Variability of the eigenvalues	$\sigma(\gamma_i)$		$\checkmark$		$\checkmark$
Bartholomew (1982)	$M_B = \frac{1}{n-1} \sum_i \sum_j \pi_i p_{ij} \mid i-j \mid$		$\checkmark$		$\checkmark$
IG Income Elasticity (IGE)	$\beta = \frac{\operatorname{Cov}(S_{it}, S_{it-1})}{\operatorname{Var}(S_{it-1})}$		$\checkmark$	$\checkmark$	
Correlation coefficient (CE)	$\rho_S = \frac{\operatorname{Cov}(S_{it}, S_{it-1})}{\sqrt{\operatorname{Var}(S_{it})}\sqrt{\operatorname{Var}(S_{it-1})}}$		$\checkmark$	✓	
Slope rank-rank	$\rho_{PR} = \operatorname{Corr}(P_i, R_i)$		$\checkmark$		$\checkmark$
IG rank association (IRA)	$\beta = \frac{Cov(p_{it}^y, p_{it}^X)}{Var(p_{it}^X)}$		√		$\checkmark$
Mitra & Ok (1998)	$MO_{\alpha}(\mathbf{x}, \mathbf{y}) = \frac{1}{n} \gamma \left( \sum_{i}  y_{i} - x_{i} ^{\alpha} \right)^{1/\alpha}$		$\checkmark$	1	
Gini symmetric index of mobility	$GS = \frac{\sum_{i} (y_i - x_i) (F_{xi} - F_{yi})}{\sum_{i} (y_i - 1) F_{yi} + \sum_{i} (x_i - 1) F_{xi}}$		$\checkmark$	$\checkmark$	
Great Gatsby curve	Corr(Gini, IGE)		$\checkmark$	$\checkmark$	
Bhattacharya (2011)	$\nu = Pr(F_1(Y_1) - F_0(Y_0) > \tau   s_1 \le F_0(Y_0) \le s_2, X = x)$	$\checkmark$			$\checkmark$
Absolute upward mobility (1)	$p_{25} = \mathbb{E}(Y X \le 25)$	$\checkmark$			$\checkmark$
Absolute upward mobility (2)	$A = \Phi\left(\frac{\mu_c - \mu_p}{\sqrt{\sigma_p^2 + \sigma_c^2 + 2\rho\sigma_p\sigma_c}}\right)$	$\checkmark$			$\checkmark$
Chetty et al (2017)	$AM(\mathbf{x},\mathbf{y}) = \frac{1}{n} \sum_{i} (1_{y_i] \geq x_i})$	$\checkmark$		$\checkmark$	
Rising up-up	$P_{20to100} = \mathbb{E}[Y = 100 X = 20]$	$\checkmark$			$\checkmark$
Bottom half mobility	$\mu_0^{50} = \mathbb{E}(y x \in [0, 50])$	$\checkmark$			$\checkmark$
Fields & Ok (1999)	$FO(\mathbf{x}, \mathbf{y}) = \frac{1}{n} \sum_{i} (\ln(y_i) - \ln(x_i))$	✓		$\checkmark$	
Card (2018)	$\mathbb{E}(y > 50   x \in [45, 70])$	$\checkmark$		$\checkmark$	
Pro-poor growth	$G = \sum_{k=1}^{5} w_k g_k$	~		1	

## **AXIOMATIC APPROACH**

- Faced with this huge variety of measures, we proceed axiomatically.
- We first develop a core measure of "instantaneous" mobility that is:
- 1. **Directional**: it rewards growth, and punishes decay;
- 2. **Progressive**: it rewards "growth transfers" from higher to lower incomes.
- Then a discrete-time extension that is also
- 3. **Panel-independent:** can be deployed on repeated cross-sections.

## **INSTANTANEOUS UPWARD MOBILITY**

#### All finite populations:

- $\mathbf{z} = \{z_i\}$ , where  $z_i = (y_i, g_i)$ , and:
- $y_i > 0$  baseline income,  $g_i$  instantaneous growth rate of that income.
- Can merge populations;  $\mathbf{z} \oplus \mathbf{z}'$ .
- Instantaneous upward mobility index:
- $M(\mathbf{z})$
- continuous, invariant to permutations of indices within z.

## **BACKGROUND AXIOMS**

#### Zero Growth Anchoring.

If under  $\mathbf{z}$ ,  $g_i = 0$  all i, then  $M(\mathbf{z}) = 0$ .

#### Local Merge.

- If z, z' and z'' identical except  $g_k' = g_k \epsilon$  and  $g_k'' = g_k + \epsilon$  just one k;
- And if  $[M(\mathbf{z}') + M(\mathbf{z}'')]/2 \neq M(\mathbf{z})$ :
- $\mapsto \text{Then } M(\mathbf{z}' \oplus \mathbf{z}'') \neq M(\mathbf{z} \oplus \mathbf{z}).$



#### SHARPENING THE MEASURE

#### Income Neutrality.

 $M(\mathbf{y},\mathbf{g}) = M(\lambda \mathbf{y},\mathbf{g}) \text{ for all } \lambda > 0.$ 

#### **Growth Alignment.**

- If  $\mathbf{g} > \mathbf{g}'$ , then  $M(\mathbf{y}, \mathbf{g}) > M(\mathbf{y}, \mathbf{g}')$  for all  $\mathbf{y}$ .
- If  $\mathbf{g} = (g, g, \dots, g)$ , then  $M(\mathbf{y}, \mathbf{g}) = M(\mathbf{y}', \mathbf{g})$  for all  $\mathbf{y}$  and  $\mathbf{y}'$ ,

#### **Binary Growth Tradeoffs.**

- Is  $M((y_i, g_i), (y_j, g_j), (\mathbf{y}_{-ij}, \mathbf{g}_{-ij})) \ge M((y_i, g'_i), (y_j, g'_j), (\mathbf{y}_{-ij}, \mathbf{g}_{-ij}))$ ?
- Answer insensitive to  $(\mathbf{y}_{-ij}, \mathbf{g}_{-ij})$ .

## SHARPENING THE MEASURE

#### **Theorem 2**

Above six axioms hold iff for every population  $n \ge 3$ , M can be written as:

$$M_{\alpha}(\mathbf{z}) = \frac{\sum_{i=1}^{n} y_{i}^{-\alpha} g_{i}}{\sum_{i=1}^{n} y_{i}^{-\alpha}}, \text{ for some } \alpha > 0.$$

#### **Remarks:**

- Actually, of the six, Zero Growth Anchoring and Local Merge are now automatically implied.
- Proof employs a substantial extension of Gorman's separability theorem;

See Chatterjee (r) Ray (r) Sen (2021).







## **DISCRETE UPWARD MOBILITY**

#### **Theorem 3**

Axioms 1–6, the base condition, and path independence hold iff over any collection of continuous right-differentiable trajectories  $\mathbf{y}(s,t)$ ,

$$M_{\alpha}^{\Delta}(\mathbf{y}(s),\mathbf{y}(t)) = \frac{1}{t-s} \ln \left[ \frac{\sum_{i=1}^{n} y_i^{-\alpha}(t)}{\sum_{i=1}^{n} y_i^{-\alpha}(s)} \right]^{-\frac{1}{\alpha}} \text{ for some } \alpha > 0.$$

Works on repeated cross-sections.

## Some Remarks on Discrete Upward Mobility

#### I. Idea behind Theorem 3:

- By Theorem 1, instantaneous upward mobility  $M(\mathbf{z}) = \sum_{i=1}^n \phi_i(\mathbf{y}) g_i$ .
- So by the base condition:

$$\mu(\mathbf{y}(s,t)) = \Psi\left(\left\{\sum_{i=1}^{n} \phi_i(\mathbf{y}(\tau))g_i(\tau)\right\}_s^t\right) = \Psi\left(\left\{\sum_{i=1}^{n} \frac{\phi_i(\mathbf{y}(\tau))}{y_i(\tau)}\dot{y}_i(\tau)\right\}_s^t\right),$$

- Path independence  $\Rightarrow \Psi$  has linear representation in  $\{\dot{y}_i(\tau)\}_s^t$ .
- And so  $\phi_i(\mathbf{y})/y_i$  becomes a vector field. Associated potential function?
- Same method can be extended to trajectories with simple jumps, using approximation by smooth functions.



## Some Remarks on Discrete Upward Mobility

#### **III. Upward Mobility and Inequality**

- Upward mobility rewards greater equalization of "terminal" incomes
- But only any equalization implicit in the change of incomes.
- Therefore it is **not a measure of equality**.
- For instance:
- If all incomes grow equally,  $M^{\Delta}_{lpha}$  insensitive to income distribution.
- $M^{\Delta}_{\alpha}$  values growth relative to no growth, no matter how disequalizing.



#### Some Remarks on Discrete Upward Mobility

#### IV. Upward Mobility as Pro-Poor Growth Chenery et al (1974)

Discrete upward mobility measure can be written as:

$$M_{\alpha}^{\Delta}(\mathbf{y}(s), \mathbf{y}(t)) = \frac{1}{t-s} \ln \left[ \frac{\sum_{j=1}^{m} n_j(t) y_j^{-\alpha}(t)}{\sum_{j=1}^{m} n_j(s) y_j^{-\alpha}(s)} \right]^{-\frac{1}{\alpha}}.$$

bunching repetitions into  $n_j$ . In contrast, growth given by:

$$\text{Log Growth} = \frac{1}{t-s} \ln \left[ \frac{\sum_{j=1}^{m} n_j(t) y_j(t)}{\sum_{j=1}^{m} n_j(s) y_j} \right] = M_{-1}^{\Delta}(\mathbf{y}(s), \mathbf{y}(t))$$

- Isn't even on our "boundary" as  $\alpha \to 0$ .
- Nevertheless, when all growth rates are the same,  $M^{\Delta}_{lpha} = \log$  growth.



#### V. The Relative Upward Mobility Kernel

- Upward mobility, while not the same as growth, is sensitive to it.
- **Relative upward mobility** nets out average growth.

$$\begin{aligned} K^{\Delta}_{\alpha}(\mathbf{y}(s),\mathbf{y}(t)) &= M^{\Delta}_{\alpha}(\mathbf{y}(s),\mathbf{y}(t)) - \frac{1}{t-s} \left[ \ln(\bar{y}(t)) - \ln(\bar{y}(s)) \right] \\ &= \frac{1}{t-s} \ln \left[ \frac{\sum_{i=1}^{n} e_i^{-\alpha}(t)}{\sum_{i=1}^{n} e_i^{-\alpha}(s)} \right]^{-\frac{1}{\alpha}} \end{aligned}$$
(1)

- where  $e_i = y_i/\bar{y}$  is excess growth factor relative to per-capita income  $\bar{y}$ .
- $\blacksquare \ K^{\Delta}_{\alpha}$  is admissible under Theorem 1; can be further axiomatized.

## Some Remarks on Discrete Upward Mobility

#### **VI. Alternative Measures**

Extended class for general function 
$$h: M^h_{\alpha}(\mathbf{z}) = \frac{\sum_{i=1}^n y_i^{-\alpha} h(g_i)}{\sum_{i=1}^n y_i^{-\alpha}}.$$

Set  $\alpha = 0$  and h equal to indicator I(g) = 0 for g < 0, I(g) = 1 for  $g \ge 0$ :

 $M_0^I(\mathbf{z}) =$  Population share under  $\mathbf{z}$  for whom future  $\succ$  present.

- Influential measure used in Chetty et al (2017) and Berman (2021).
- Set  $\alpha = 0$  and h equal to  $\ln(g)$ :

$$M_0^{\ln}(\mathbf{z}) = \frac{1}{n} \sum_{i=1}^n \ln g_i,$$

a measure introduced by Fields and Ok (1999).



# **UPWARD MOBILITY IN THE DATA**

- Chetty et al (2017) estimate  $M_0^I(\mathbf{z})$  for US birth cohorts, 1940–84.
- They estimate a copula from a unique panel of tax records.
- For ordinary mortals, impossible to get hold of.
- Combine with marginal income distributions from CPS and Census.
- In practice, the dependence on exact copulas seems limited Berman (2021)

"We use 28 different copulas measured for different cohorts, different countries ... Estimating the absolute mobility in the United States with different copulas, some of which are very different from the one characterizing the United States, results in a similar evolution in time."





Krueger (2021) / Corak (2013)

Using  $M^{\Delta}_{0.5}$ 



# **MEASURING UPWARD MOBILITY: A SUMMARY**

- A bewildering variety of mobility indices:
- directional/non-directional; absolute/relative.
- We axiomatize a class of directional indices
- At the core is the growth progressivity axiom.
- Analogue of the Lorenz criterion for inequality measurement
- Our indices related to pro-poor growth measures
- Satisfy a base condition, built from instantaneous mobility
- Panel-independent
- Path-independent
- If convincing, this **significantly expands the scope of empirical inquiry**



## **APPENDIX: PROOF OF THEOREM 1**

## Step 2. (Gallier 1999) M(z) multiaffine so can be written as:

$$M(\mathbf{z}) = \sum_{S} \phi_{S}(\mathbf{y}) \left[ \prod_{j \in S} g_{j} \right].$$

for a collection  $\{\phi_S\}$  defined for every  $\emptyset \neq S \subset \{1, \dots, n\}$ .

## Step 3. All nontrivial product terms above *must have zero coefficients*.

Suppose  $\{ij\} \subset S$  for some S with  $\phi_S(\mathbf{y}) \neq 0$ . We will only move  $g_i$  and  $g_j$  but with  $g_i + g_j = G$ , so hold all else fixed and write

$$M(\mathbf{y}, \mathbf{g}) = \alpha g_i (G - g_i) + \beta g_i + \gamma (G - g_i) + \delta.$$
  
$$\Rightarrow \frac{\partial M(\mathbf{y}, \mathbf{g})}{\partial g_i} - \frac{\partial M(\mathbf{y}, \mathbf{g})}{\partial g_j} = \alpha G - 2\alpha g_i + \beta - \gamma.$$

Choose G and  $g_i$  to violate Growth Progressivity.  $\mbox{\tiny back}$